## Laureate Park Homeowners Association, Inc.

Proposed Budget for year ending December 31, 2021

| ·   | , , , , , , , , , , , , , , , , , , , |            |                 |                    |                                |  |
|---|---------------------------------------|------------|-----------------|--------------------|--------------------------------|--|
|   | 2020 General                          | 2020 Total | 2021 General    | 2021 Total         |                                |  |
|   | Expense Budget                        |            | Expense Budget  | Quarterly          |                                |  |
| General Assessment                              |                                       | Quanto 1   | \$ 156.70       | Quartery           |                                |  |
| Telecommunications                              |                                       |            | \$ 310.05       |                    |                                |  |
| Assessment Amenity                              |                                       |            | \$ 81.00        |                    |                                |  |
| Craft Townhomes                                 | · ·                                   | \$1,010.95 | \$ 520.00       | \$ 1,067.75        | Craft Townhomes                |  |
| Duplex  |                                       | \$1,076.95 | \$ 586.00       |                    |                                |  |
| Townhomes                                       |                                       | \$1,010.95 | \$ 520.00       |                    | Townhomes                      |  |
| Urban Townhomes                                 | •                                     |            | \$ 418.00       |                    | Urban Townhomes                |  |
| Single Family                                   | ,                                     | \$ 498.95  | \$ 410.00       |                    | Single Family                  |  |
| Builder Lots                                    |                                       | \$ 125.00  | \$ -            |                    | Builder Lots                   |  |
| Dulider Lots                                    | 2020                                  | 7 123.00   | 7               | 3 130.70           | Dulider Lots                   |  |
|   |                                       |            | 2021 Proposed   |                    |                                |  |
|   | Approved                              |            | Budget          |                    |                                |  |
|   | Budget                                |            | <u> </u>        |                    |                                |  |
|   |                                       | Income     |                 |                    |                                |  |
| 40000 - Assessment Income                       | 1,010,000.00                          |            | 1,530,638.36    |                    |                                |  |
| 40030 - Telecommunications Revenue              | 2,254,320.00                          |            | 3,028,568.40    |                    |                                |  |
| 40035 - Pool Amenities Revenue                  | 654,480.00                            |            | 791,208.00      |                    |                                |  |
| 40050 - TH Assessment Income                    | 389,120.00                            |            | 468,000.00      |                    |                                |  |
| 40060 - Duplex Assessment Income                | 212,704.00                            |            | 215,648.00      |                    |                                |  |
| 40070 - Craft TH Assessment                     | 51,200.00                             |            | 62,400.00       |                    |                                |  |
| 40080 - Urban TH Assessment                     | 123,000.00                            |            | 158,840.00      |                    |                                |  |
| 40090 - Builder Assessment                      | 159,000.00                            |            | 155,210.28      |                    |                                |  |
| 40100 - Developer Contributions                 | 460,788.00                            |            | 480,000.00      |                    |                                |  |
| 40700 - Capital Contribution Fee                | 30,000.00                             |            | -               |                    |                                |  |
| 41100 - Late Fees                               | 15,000.00                             |            | -               |                    |                                |  |
| 41200 - Interest - Delinquent Accounts          | 15,000.00                             |            | -               |                    |                                |  |
| 41420 - Administrative Service Fees (Rentals)   | 30,000.00                             |            | 60,000.00       |                    |                                |  |
| 41500 - Access Control Device                   | 2,000.00                              |            | 2,000.00        |                    |                                |  |
| Total Income                                    | \$ 5,406,612.00                       | _          | \$ 6,952,513.04 |                    |                                |  |
|   |                                       | Expense    |                 |                    |                                |  |
| General & Administrative                        |                                       |            |                 |                    |                                |  |
| 60150 - Management Fees                         | 140,000.00                            |            | 146,520.00      | \$5.50 per door (2 | 442 Units)                     |  |
| 60250 - Rental Expenses                         | 9,600.00                              |            | 9,600.00        | Office Rental      |                                |  |
| 60300 - Accounting Fees & Tax Prep              | 6,000.00                              |            | 5,500.00        | Yearly Audit       |                                |  |
| 60350 - Legal Fees                              | 5,000.00                              |            | 5,000.00        | ,                  |                                |  |
| 60500 - AP Expense                              | 2,500.00                              |            | 1,100.00        | Based on Actuals   |                                |  |
| 60600 - Postage & Shipping                      | 4,000.00                              |            | 10,000.00       | Based on Actuals   |                                |  |
| 60700 - Insurance Liability/Property/Umb        | 25,000.00                             |            | 36,251.00       | Based on Actuals   |                                |  |
| 60800 - Insurance - Worker's Comp               | 215.00                                |            | 400.00          | Based on Actuals   |                                |  |
| 60900 - Insurance - Property & Casualty - Other | 17,500.00                             |            |                 | Based on Actuals   |                                |  |
| 61100 - Office Expense                          | 11,500.00                             |            | •               |                    | /delinguency letters, coupon   |  |
|   | ,                                     |            | ,               |                    | nailings), and office supplies |  |
|   |                                       |            |                 |                    |                                |  |
| 61150 - Website/Caliber Portal Service          | 200.00                                |            |                 | Caliber Access fo  |                                |  |
| 61160 - Telecommunications Services             | 2,254,320.00                          |            | 3,028,568.40    | •                  | th (Includes 5% increase from  |  |
|   |                                       |            |                 | previous year.)    | _                              |  |
| 61300 - Corporate Annual Report                 | 61.25                                 |            |                 | Annual Corporate   | e Report                       |  |
| 61350 - Bad Debt                                | -                                     |            | 50,000.00       | )                  |                                |  |
| 61500 - Storage                                 | 2,312.00                              |            | •               | Based on Actuals   |                                |  |
| 61600 - Miscellaneous                           | 100.00                                |            | 100.00          |                    |                                |  |
| Onsite management                               | -                                     | •          |                 | -                  | Management Team                |  |
| Total General & Administrative                  | \$ 2,478,308.25                       |            | \$ 3,553,259.40 |                    |                                |  |
|   |                                       |            |                 |                    |                                |  |

|   | 2020            | 2021 Proposed   |  |
|---|-----------------|-----------------|--|
|   | Approved        | Budget          |  |
| Grounds   | Budget          |                 |  |
| 62000 - Contract Landscape - Common                     | 847,000.00      | 920,000.00      | Contracted amount minus attached units (Anticipating the addition of extra phases) |
| 62250 - Retention Area Maint                            | 26,460.00       | 29,280.00       | (Anticipating the addition of extra phases)  |
| 62280 - Pond Midge/Mosquito Control                     | 47,850.00       | 36,840.64       |  |
| 62300 - Porter Service                                  | -               | 62,000.00       | Doggy Stations, Trashcans, Repairs in Parks and Mews                               |
| 62400 - Landscaping Maintenance & Materials             | 500.00          | 500.00          |  |
| 62500 - Plants Replacements                             | 100,000.00      | 49,707.00       |  |
| 62550 - Trees Replacement                               | 5,000.00        | 8,000.00        |  |
| 62750 - Pest-Animal Control                             | 13,000.00       | 13,000.00       | Pest control for the common area and lakes   |
| 62800 - Irrigation Services R&M                         | 10,000.00       | •               | Based on Actuals   |
| 62820 - Street Cleaning                                 | 25,000.00       |                 | Based on actuals plus increase in cleaning   |
| 62850 - Fountains R&M                                   | 5,000.00        | 5,000.00        |  |
| 62950 - Sidewalks R&M                                   | 5,000.00        | ,               | Sidewalks for Mews and Parks   |
| 63200 - Signs R&M                                       | 15,000.00       |                 | Maintenance and Repair of Signs in Community                                       |
| 63250 - Fence R&M                                       | 500.00          | 500.00          |  |
| 63600 - Lighting Repairs                                | 500.00          | 500.00          |  |
| 63650 - Electrical Repairs                              | 500.00          | 500.00          |  |
| 63750 - Pressure Wash Cleaning                          | 10,000.00       | ,               | Mews and Parks   |
| 63800 - Courtesy Patrol                                 | 37,440.00       | 40,430.00       | OPD Off duty detail  |
| 63830 - Ponds & Weirs R&M                               | 1,500.00        | -               |  |
| 64100 - Miscellaneous-Common area                       | 51,199.75       | 45,000.00       |  |
| Recreational  |                 |                 |  |
| 65000 - Amenity - Pool & Fitness Maintenance            | 654,480.00      | 791,208.00      |  |
| 65070 - Playground Equipment                            | 500.00          | 500.00          |  |
| 65100 - Bike Paths/Walks - PCN                          | 250.00          | 200.00          | _  |
| Total Recreational                                      | \$ 655,230.00   | \$ 791,908.00   |  |
| Total Grounds   | \$ 1,201,449.75 | \$ 1,333,457.64 | •  |
| <u>Utilities</u><br>78050 - Electricity - Street Lights | 253,000.00      | 20E 000 00      | Pased on Astuals & avancted usage  |
| 78150 - Electricity - General                           | 8,600.00        |                 | Based on Actuals & expected usage Based on Actuals & expected usage                |
| 78450 - Water - Irrigation                              | 34,000.00       | •               | Based on Actuals & expected usage  |
| Total Utilities   | \$ 295,600.00   | \$ 369,000.00   |  |
| Total Othities  | \$ 295,000.00   | \$ 303,000.00   |  |
| <u>Craft Townhomes</u>                                  |                 |                 |  |
| 75000 - Contract - Landscaping                          | 16,500.00       |                 | Unit price of \$54.28 (30 units)   |
| 75150 - Contract - Pest & Termite Control               | 2,750.00        |                 | Unit price of \$57.95 (30 unit)  |
| 75560 - Insurance - Craft TH                            | 20,250.00       |                 | Based on quotes  |
| 75600 - Pressure Washing                                | 300.00          | ·               | Refer to Exhibit H section 2 of Documents  |
| 75700 - Irrigation Services R&M                         | 3,900.00        | •               | Refer to Exhibit H section 2 of Documents  |
| 75750 - Building Exterior R&M                           | 4,500.00        | ,               | Refer to Exhibit H section 2 of Documents  |
| Landscape Replacement                                   |                 | 5,000.00        | •  |
| Total Craft Townhomes                                   | \$ 48,200.00    | \$ 56,939.30    |  |
| <u>Duplex</u>   |                 |                 |  |
| 70000 - Contract Landscape Mntnc - Duplex               | 71,760.00       | ·               | Unit price of \$54.28 (92 units)   |
| 70150 - Contract - Pest & Termite Control               | 13,800.00       | 5,331.40        | Unit price of \$57.95 (92 unit)  |
| 70560 - Insurance - Duplex                              | 79,488.00       | 79,488.00       | Based on Actuals   |
| 70600 - Exterior Pressure Washing                       | 1,288.00        | 6,164.00        | Refer to Exhibit H section 2 of Documents  |
| 70700 - Irrigation R&M                                  | 18,768.00       | 15,000.00       | Refer to Exhibit H section 2 of Documents  |
| 70750 - Exterior R&M                                    | 16,560.00       | ,               | Refer to Exhibit H section 2 of Documents  |
| Landscape Replacement                                   |                 | 20,000.00       | <u>-</u>   |
| Tota Duplex   | \$ 201,664.00   | \$ 200,908.52   |  |

|  | 2020            | 2021 Proposed         |                |   |
|--|-----------------|-----------------------|----------------|---|
|  | Approved        |                       |                | 1   |
|  | Budget          |                       | Budget         |   |
| <u>Townhomes</u>                             |                 | _                     |                | _   |
| 69000 - Contract Landscape Mntnc - Townhomes | 125,400.00      |                       | 146,556.00     | Unit price of \$54.28 (176 units)         |
| 69150 - Contract - Pest Control              | 20,900.00       |                       | 13,038.75      | Unit price of \$57.95 (176 unit)          |
| 69560 - Insurance - TH                       | 153,900.00      | 153,900.00 160,000.00 |                | Based on Actuals                          |
| 69600 - Irrigation R&M                       | 29,640.00       | 9,640.00 35,000.00    |                | Refer to Exhibit H section 2 of Documents |
| 69700 - Exterior Pressure Washing            | 2,280.00        | 0.00 15,075.00        |                | Refer to Exhibit H section 2 of Documents |
| 69750 - Exterior R&M                         | 34,200.00       |                       | 50,000.00      | Refer to Exhibit H section 2 of Documents |
| Landscape Replacement                        | -               |                       | 15,000.00      |   |
| Total Townhomes                              | \$ 366,320.00   | _                     | \$ 434,669.7   | 5   |
| <u>Urban Townhomes</u>                       |                 |                       |                |   |
| 73000 - Contract - Landscaping               | 24,750.00       |                       | 61,879.20      | Unit price of \$54.28 (78 units)          |
| 73150 - Contract - Pest & Termite Control    | 8,250.00        |                       | 5,505.25       | Unit price of \$57.95 (78 unit)           |
| 73560 - Insurance - Urban TH                 | 60,750.00       |                       | 60,750.00      | Based on Actuals                          |
| 73600 - Pressure Washing                     | 900.00          |                       | 6,365.00       | Refer to Exhibit H section 2 of Documents |
| 73700 - Irrigation Services R&M              | 5,850.00        |                       | 2,500.00       | Refer to Exhibit H section 2 of Documents |
| 73750 - Building Exterior R&M                | 13,500.00       |                       | 5,000.00       | Refer to Exhibit H section 2 of Documents |
| Landscape Replacement                        | -               |                       | 5,000.00       |   |
| Total Urban Townhomes                        | \$ 114,000.00   | _                     | \$ 146,999.4   | <del>-</del><br>5                         |
| Reserve Expense                              |                 |                       |                |   |
| Reserves                                     |                 |                       |                |   |
| 80050 - Reserves - Pooled - Duplex           | 11,040.00       |                       | 14,739.48      | Paint and Roof                            |
| 80060 - Reserves - Pooled - TH               | 22,800.00       |                       | 33,330.25      | Paint and Roof                            |
| 80075 - Reserves - Pooled - Urban TH         | 9,000.00        |                       | 11,840.55      | Paint and Roof                            |
| 80100 - Reserves - Pooled - Craft TH         | 3,000.00        |                       | 5,460.70       | Paint and Roof                            |
| Total Reserves                               | \$ 45,840.00    | _                     | \$ 65,370.9    | <u>-</u><br>8                             |
| Total Expense                                | \$ 5,406,612.00 |                       | \$ 6,952,513.0 | 4   |
| Net Income                                   | 0.00            |                       | 0.00           |   |

DISCLAIMER: THE BUDGET AND FIGURES ARE A GOOD FAITH ESTIMATE ONLY AND REPRESENTS AND APPROXIMATION OF FUTURE EXPENSES BASED ON FACTS AND CIRCUMSTANCES EXISTING AT THE TIME OF PREPARATION. ACTUAL COSTS OF SUCH ITEMS MAY EXCEED THE ESTIMATED COSTS.